



PETROECUADOR

INSTITUCION DE COMERCIO EXTERIOR

00475

FAX N°

ICIN-OPE-2012

QUITO DM 29 MAR 2012

TO:

UNIPEC ASIA COMPANY LIMITED
UNITED 1202, OFFICE TOWER, CONVENTION PLAZA
1 HARBOUR ROAD, WANCHAI, HONG KONG
ATTN: NING SUN / OPS.WAF@UNIPECASIA.COM
BANCO CENTRAL DEL ECUADOR
ATTN: MS. PAULINA ROMAN / MR. OSWALDO TROYA
proman@bce.ec / otroya@bce.ec
FAX: 2 570-629 QUITO

CIC:

SECRETARIA DE HIDROCARBUROS
ATT: MS. MARINA VILLACRESES / MR. JORGE YEPEZ
marina_villacreses@she.gob.ec / jorge_yepez@she.gob.ec
SUBGERENCIA GESTION FINANCIERA
ATT: MR. SANTIAGO ANDRADE
santrade@ppetroecuador.ec

FROM:

ACTING INTERNATIONAL TRADE MANAGER

SUBJECT:

ORIENTE CRUDE OIL SHIPMENT VESSEL MIT "COMMANDER"

REFERRING ORIENTE CRUDE OIL SHIPMENT IN MIT "COMMANDER" WE ARE SUBMITTING COMMERCIAL INVOICE DATA

LOADING PORT:

BALAO TERMINAL, ESMERALDAS - ECUADOR

LOADING DATE:

MARCH 21/2012

COMMERCIAL INVOICE N°:

0001069

REFERENCE N°:

EXPORTACION CUENTAS

CONTRACT N°:

EP PETROECUADOR CRUDO REDUCIDO (ORIENTE-SOTE)/164.401,01 BBLs

CONSIGNEE:

EP PETROECUADOR S. ESPECIFICOS RIO NAPO-SACHA (ORIENTE-SOTE)/178.945,07 BBLs

NET BARRELS:

AWARD FAX N° 27146-ICIN-COM-2011 DE DICIEMBRE 26/2011 (LOT 2)

343.346,08

NET METRIC TONS:

TO THE ORDER OF UNIPEC ASIA COMPANY LIMITED

49.531,105

API:

24,1

BS AND W % VOL:

0,41200 %

SULPHUR:

1,37 %WT

DESTINATION:

ONE OR MORE SAFE PORT(S) USA

UNITARY PRICE/BARREL FOR ESMERALDAS ECUADOR ACCORDING FORMULA

IP = WTI (ARGUS HOUSTON PRICE) + DIFERENTIAL +/- QUALITY ADJ

WTI = 106,6380

DIFERENTIAL (+) = 1,0500

QUALITY ADJ API (+) = 0,0150

UNITARY PRICE BARREL, FOB ESMERALDAS - ECUADOR, PAYABLE 30 DAYS AFTER B/L DATE = 107,7030

TOTAL VALUE OF SHIPMENT = 36.979.402,85

PAYMENT DUE DATE EFFECTIVE = APRIL 20/2012

VALUE MUST BE TRANSFERED TO BANCO LATINOAMERICANO DE COMERCIO EXTERIOR, BLADEX (SWIFT CODE.BLAEPAPA), OF BANCO CENTRAL DEL ECUADOR (SWIFT CODE BCENEEO), ACCOUNT N° 012500000037 INTERMEDIARY BANK IS JP MORGAN CHASE BANK (SWIFT CODE CHASUS33), ACCOUNT BLADEX AT JP MORGAN N° 935220822

NOTA: PRESENTE EMBARQUE CORRESPONDE A EXPORTACION CUENTAS

- EP PETROECUADOR CRUDO REDUCIDO (ORIENTE-SOTE)/164.401,01 BBLs

- EP PETROECUADOR S. ESPECIFICOS RIO NAPO-SACHA (ORIENTE-SOTE)/178.945,07 BBLs

BEST REGARDS,



COPIA ENTREGADA A ASAMBLEISTA CLEVER JIMENEZ - 8 MAYO 2012

FECHA:

00530



PETROECUADOR

GERENCIA DE COMERCIALIZACION

GERENCIA DE COMERCIALIZACION

00177

FAX N°

ICIN-OPE-2012

QUITO DM. 29 MAR. 2012

TO : UNIPEC ASIA COMPANY LIMITED
 UNITED 1202, OFFICE TOWER, CONVENTION PLAZA
 1 HARBOUR ROAD, WANCHAI, HONG KONG
 ATTN: NING SUN / OPS WAF@UNIPECASIA.COM

C/C : BANCO CENTRAL DEL ECUADOR
 ATTN: MS. PAULINA ROMAN / MR. OSWALDO TROYA
 proman@bce.ec / otroya@bce.ec
 FAX: 2 570-629 QUITO

SECRETARIA DE HIDROCARBUROS
 ATT: MS. MARINA VILLACRESES / MR. JORGE YEPEZ
 marina_villacreses@she.gob.ec / jorge_yepez@she.gob.ec
 SUBGERENCIA GESTION FINANCIERA
 ATT: MR. SANTIAGO ANDRADE
 sandrade@ppetroecuador.ec

FROM : ACTING INTERNATIONAL TRADE MANAGER

SUBJECT : ORIENTE CRUDE OIL SHIPMENT VESSEL M/T "INCA"

REFERRING ORIENTE CRUDE OIL SHIPMENT IN M/T "INCA" WE ARE SUBMITTING COMMERCIAL INVOICE DATA

LOADING PORT : BALAO TERMINAL, ESMERALDAS - ECUADOR
 LOADING DATE : MARCH 22/2012
 COMMERCIAL INVOICE N° : 0001070
 REFERENCE N° : EXPORTACION CUENTAS
 - EP PETROECUADOR PRODUCCION CAMPOS NORTE, CENTRO Y SUR (ORIENTE-SOTE)
 166.666,67 BBLs
 - EP PETROECUADOR S. ESPECIFICOS RIO NAPO-SACHA (ORIENTE-SOTE)/175.407,17 BBLs
 AWARD FAX N° 27146-ICIN-COM-2011 DE DICIEMBRE 26/2011 (LOT 2)
 TO THE ORDER OF UNIPEC ASIA COMPANY LIMITED

CONTRACT N° :
 CONSIGNEE :
 NET BARRELS : 342.073,84
 NET METRIC TONS : 49.477,790
 API : 23,7
 BS AND W % VOL : 0,63692 %
 SULPHUR : 1,47 %WT
 DESTINATION : ONE OR MORE SAFE PORT(S) USA

UNITARY PRICE/BARREL FOB ESMERALDAS ECUADOR ACCORDING FORMULA

IP = WTI (ARGUS HOUSTON PRICE) + DIFERENTIAL +/- QUALITY ADJ.

WTI	=	106,4260
DIFERENTIAL (+)	=	1,0500
QUALITY ADJ API (-)	=	0,0450

UNITARY PRICE BARREL, FOB ESMERALDAS-
 ECUADOR, PAYABLE 30 DAYS AFTER B/L DATE = 107,4310

TOTAL VALUE OF SHIPMENT = 36.749.334,71

PAYMENT DUE DATE EFFECTIVE = APRIL 20/2012

VALUE MUST BE TRANSFERED TO BANCO LATINOAMERICANO DE COMERCIO
 EXTERIOR, BLADEX (SWIFT CODE BLAEPAPA), OF BANCO CENTRAL DEL ECUADOR
 (SWIFT CODE BCENECEQ), ACCOUNT N° 012500000037. INTERMEDIARY BANK IS
 JP MORGAN CHASE BANK (SWIFT CODE CHASUS33), ACCOUNT BLADEX AT JP MORGAN N° 935220822

COPIA ENTREGADA A ASAMBLEISTA CLÉVER JIMÉNEZ

- 8 MAYO 2012

FECHA:

NOTA: PRESENTE EMBARQUE CORRESPONDE A EXPORTACION CUENTAS

- EP PETROECUADOR PRODUCCION CAMPOS NORTE, CENTRO Y SUR (ORIENTE-SOTE)
 166.666,67 BBLs
 - EP PETROECUADOR S. ESPECIFICOS RIO NAPO-SACHA (ORIENTE-SOTE)/175.407,17 BBLs

BEST REGARDS,

ING. CELSA ROJAS J.



00334

00528

FAX N°

ICIN-OPE-2012

QUITO DM

TO

C/C

FROM

SUBJECT

04 ABR. 2012

CONOCOPHILLIPS COMPANY
600 N. DAIRY ASHFORD
HOUSTON, TEXAS 77070. CH-03-3090A9
ATTN: JENNIFER LE / DANTE CORPUZ
jennifer.d.lee@conocophillips.com/dante.a.corpuz@conocophillips.com
BANCO CENTRAL DEL ECUADOR
ATTN: MS. PAULINA ROMAN / MR. OSWALDO TROYA
proman@bce.ec / otroya@bce.ec
FAX: 2 570-629 QUITO
SECRETARIA DE HIDROCARBUROS
ATT: MS. MARINA VILLACRESES / MR. JORGE YEPEZ
marina_villacreses@she.gob.ec / jorge_yepez@she.gob.ec
SUBGERENCIA GESTION FINANCIERA
ATT: MR. SANTIAGO ANDRADE
sandrada@ppetroecuador.ec
INTERNATIONAL TRADE MANAGER

ORIENTE CRUDE OIL SHIPMENT VESSEL M/T "CABO SOUNION"

REFERRING ORIENTE CRUDE OIL SHIPMENT IN M/T "CABO SOUNION" WE ARE SUBMITTING COMMERCIAL INVOICE DATA

LOADING PORT: BALAO TERMINAL, ESMERALDAS - ECUADOR
LOADING DATE: MARCH 26/2012
COMMERCIAL INVOICE N°: 0001073
EXPORTACION CUENTA: EP PETROECUADOR S. ESPECIFICOS RIO NAPO-SACHA (ORIENTE-SOTE)/370.236,60 BBLs
AWARD FAX N° 00055-ICIN-COM-2012 DE FEBRERO 16/2012 (LOT 1)
TO THE ORDER OF CONOCOPHILLIPS COMPANY
GU233148LON

CONTRACT N°

CONSIGNEE

L/C

NET BARRELS

NET METRIC TONS

API

BS AND W % VOL

SULPHUR

DESTINATION

UNITARY PRICE/BARREL FOB ESMERALDAS ECUADOR ACCORDING FORMULA

IP = WTI (ARGUS HOUSTON PRICE) + DIFERENTIAL +/- QUALITY ADJ

WTI	-	106,3980
DIFERENTIAL (+)	-	11,5200
QUALITY ADJ API (-)	+	0,0150
QUALITY ADJ SULPHUR (-)	-	0,0040

UNITARY PRICE BARREL, FOB ESMERALDAS- ECUADOR, PAYABLE 30 DAYS AFTER BL DATE

TOTAL VALUE OF SHIPMENT 43.650.524,90

PAYMENT DUE DATE EFFECTIVE APRIL 25/2012

VALUE MUST BE TRANSFERRED TO BANCO LATINOAMERICANO DE COMERCIO EXTERIOR, BLADEX (SWIFT CODE BLAEXRPA), OF BANCO CENTRAL DEL ECUADOR (SWIFT CODE BOENED02), ACCOUNT N° 012500000037 INTERMEDIARY BANK IS JP MORGAN CHASE BANK (SWIFT CODE CHASUS33) ACCOUNT BLADEX AT JP MORGAN N° 936220822

NOTA PRESENTE EMBARQUE CORRESPONDE A EXPORTACION CUENTA

- EP PETROECUADOR S. ESPECIFICOS RIO NAPO-SACHA (ORIENTE-SOTE)/370.236,60 BBLs

BEST REGARDS

Nilsen Arias Sandoval

NILSEN ARIAS SANDOVAL



COPIA ENTREGADA A:
ASAMBLEISTA CLEVER JIMENEZ
- 8 MAYO 2012
FECHA: _____

00330



PETROECUADOR

GERENCIA DE COMERCIALIZACION

SECTOR OIL & GAS

FAX N° 00476 ICIN-OPE-2012

QUITO DM, 29 MAR. 2012

TO

UNIPEC ASIA COMPANY LIMITED
UNITED 1202, OFFICE TOWER, CONVENTION PLAZA
1 HARBOUR ROAD, WANCHAI, HONG KONG
ATTN: NING SUN / OPS WAF@UNIPECASIA.COM

C/C

BANCO CENTRAL DEL ECUADOR
ATTN: MS. PAULINA ROMAN / MR. OSWALDO TROYA
proman@bce.ec / otroya@bce.ec
FAX 2 570-629 QUITO
SECRETARIA DE HIDROCARBUROS
ATT: MS. MARINA VILLACRESES / MR. JORGE YEPEZ
marina_villacreses@shc.gob.ec / jorge_yepez@shc.gob.ec
SUBGERENCIA GESTION FINANCIERA
ATT: MR. SANTIAGO ANDRADE
sandrada@ppetroecuador.ec

FROM

ACTING INTERNATIONAL TRADE MANAGER

SUBJECT

ORIENTE CRUDE OIL SHIPMENT VESSEL M/T "OVERSEAS PEARLMAR"

REFERRING ORIENTE CRUDE OIL SHIPMENT IN M/T "OVERSEAS PEARLMAR" WE ARE SUBMITTING COMMERCIAL INVOICE DATA

LOADING PORT

BALAO TERMINAL ESMERALDAS - ECUADOR

LOADING DATE

MARCH 24/2012

COMMERCIAL INVOICE N°

0001071

REFERENCE N°

EXPORTACION CUENTA

**REGALIAS PRODUCCION (EP PETROECUADOR Y PETROAMAZONAS EP)
377.947,03 BBLs**

CONTRACT N°

AWARD FAX N° 27146-ICIN-COM-2011 DE DICIEMBRE 26/2011 (LOT 2)
TO THE ORDER OF UNIPEC ASIA COMPANY LIMITED

CONSIGNEE

NET BARRELS

377 947,03

NET METRIC TONS

54.488,624

API

24,2

BS AND W % VOL

0,34334 %

SULPHUR

1,49 %WT

DESTINATION

ONE OR MORE SAFE PORT(S) USA

UNITARY PRICE/BARREL FOB ESMERALDAS ECUADOR ACCORDING FORMULA

IP = WTI (ARGUS HOUSTON PRICE) + DIFERENTIAL + % QUALITY ADJ.

WTI

106,7700

DIFERENTIAL (+)

1,0500

QUALITY ADJ API (+)

0,0300

UNITARY PRICE BARREL, FOB ESMERALDAS-
ECUADOR, PAYABLE 30 DAYS AFTER B/L DATE

107,8500

TOTAL VALUE OF SHIPMENT

40.761.587,19

PAYMENT DUE DATE EFFECTIVE

APRIL 23/2012

VALUE MUST BE TRANSFERED TO BANCO LATINOAMERICANO DE COMERCIO
EXTERIOR, BLADEX (SWIFT CODE BLAEPAPA), OF BANCO CENTRAL DEL ECUADOR
(SWIFT CODE BCENECEQ) ACCOUNT N° 012500000037 INTERMEDIARY BANK IS
JP MORGAN CHASE BANK (SWIFT CODE CHASUS33) ACCOUNT BLADEX AT JP MORGAN N° 935220822

NOTA PRESENTE EMBARQUE CORRESPONDE A EXPORTACION CUENTA

COPIA ENTREGADA A
ASAMBLEISTA CLÉVER JIMÉNEZ

- 8 MAYO 2012

FECHA

- REGALIAS PRODUCCION (EP PETROECUADOR Y PETROAMAZONAS EP)/377.947,03 BBLs

BEST REGARDS,



00335



PETROECUADOR

SECTOR PETROLERO

00481

FAX N° - ICIN - OPE - 2012

DATE

29 MAR 2012

PETROCHINA INTERNATIONAL COMPANY LIMITED
 ZHOU XIAO GUANG/JERRY ZHANG / STEPHANIE VILLEGAS/LIU QIANG
 FAX: 011-86-10-8622-7161
 BANCO CENTRAL DEL ECUADOR
 ATT: MS. PAULINA ROMAN / MR. OSWALDO TROYA
 proinan@bce.ec / otroya@bce.ec FAX: 2 670-629 QUITO
 FAX: 2 670-629 QUITO
 SECRETARIA DE HIDROCARBUROS
 ATTN: MR. JORGE YEPEZ / MS. MARINA VILLACRESES
 jorge_yepez@mmnr.she.ec / marina_villacreses@she.gob.ec
 SUBGERENCIA GESTION FINANCIERA
 ATTN: MR. SANTIAGO ANDRADE
 sandrade@ppetroecuador.ec

TO

ACTING INTERNATIONAL TRADE MANAGER

SUBJECT

ORIENTE CRUDE OIL M/T "ACTION"

REFERRING ORIENTE CRUDE OIL SHIPMENT IN M/T "ACTION" WE ARE SUBMITTING COMMERCIAL INVOICE DATA

LOADING PORT

BALAO TERMINAL ESMERALDAS ECUADOR

LOADING DATE

MARCH 10/2012

COMMERCIAL INVOICE N°

001058

REFERENCE

EXPORTACION CUENTAS:

- PETROAMAZONAS EP BLOQUE 7 (ORIENTE-SOTE)/168.626,56 BBLs
- PETROAMAZONAS EP BLOQUE 18 (ORIENTE-SOTE)/51.460,84 BBLs
- EP PETROECUADOR S. ESPECIFICOS RIO NAPO SACHA (ORIENTE-SOTE)/106.580,42 BBLs

CONTRACT N°

2011203

CONSIGNEE

TO THE ORDER OF PETROCHINA INTERNATIONAL (HONG KONG) CORP LTD

NET BARRELS

326 667,82

NET METRIC TONS

47 223,871

API

23,8

GS AND W % VOL

0,51355

SULPHUR

1,55

DESTINATION

ONE OR TWO SAFE PORT(S) U.S. WEST COAST

UNITARY PRICE/BARREL: FOB ESMERALDAS ECUADOR ACCORDING FORMULA

BPWT=(NYMEX SETTLE PRICE+DIFFERENTIAL+PREMIUM+Q QUALITY ADJ)

WT	=	106,127778
DIFFERENTIAL (H)	=	8,917500
CONTRACT PREMIUM (H)	=	0,745000
ADJ QUALITY API (H)	=	0,030000
ADJ QUALITY SULPHUR (H)	=	0,004000
UNITARY PRICE/BARREL	=	115,756278

TOTAL VALUE OF SHIPMENT = 37 813 850,99

PAYMENT DUE EFFECTIVE APRIL 10/2012

VALUE MUST BE TRANSFERRED TO INTERMEDIARY BANK BANK OF CHINA,
 NEW YORK BRANCH SWIFT CODE BKCHUS33, BENEFICIARY BANK
 ACCOUNT N° 01000129 CHINA DEVELOPMENT BANK, SWIFT CODE (SDBCCNBJ)
 BENEFICIARY CUSTOMER ACCOUNT N° NRA37108400000031070000
 EMPRESA PUBLICA DE HIDROCARBUROS DEL ECUADOR, EP PETROECUADOR

NOTA: PRESENTE EMBARQUE CORRESPONDE A EXPORTACION CUENTAS:

- PETROAMAZONAS EP BLOQUE 7 (ORIENTE-SOTE)/168.626,56 BBLs
- PETROAMAZONAS EP BLOQUE 18 (ORIENTE-SOTE)/51.460,84 BBLs
- EP PETROECUADOR S. ESPECIFICOS RIO NAPO SACHA (ORIENTE-SOTE)/106.580,42 BBLs

BEST REGARDS



COPIA ENTREGADA A:
 ASAMBLEISTA CLEVER JIMENEZ
 - 8 MAYO 2012
 FECHA: _____

00328

51



PETROECUADOR

AGENCIA DE COMERCIALIZACION

AGENCIA NACIONAL DE COMERCIALIZACION

00395

FAX N°

ICIN-OPE-2012

QUITO DM. 15 MAR. 2012

TO
C/C
FROM
SUBJECT

UNIPEC ASIA COMPANY LIMITED
UNITED 1202, OFFICE TOWER, CONVENTION PLAZA
1 HARBOUR ROAD, WANCHAI, HONG KONG
ATTN: NING SUN / OPS.WAF@UNIPECASIA.COM
BANCO CENTRAL DEL ECUADOR
ATTN: MS. PAULINA ROMAN / MR. OSWALDO TROYA
proman@bce.ec / otroya@bce.ec
FAX: 2 570-829 QUITO
SECRETARIA DE HIDROCARBUROS
ATT: MS. MARINA VILLACRESES / MR. JORGE YEPEZ
marina_villacreses@shh.gob.ec / jorge_yepez@shh.gob.ec
SUBGERENCIA GESTION FINANCIERA
ATT: MR. SANTIAGO ANDRADE
sandrade@petroecuador.ec
INTERNATIONAL TRADE MANAGER
ORIENTE CRUDE OIL SHIPMENT VESSEL MIT "MAYA"

REFERRING ORIENTE CRUDE OIL SHIPMENT IN MIT "MAYA" WE ARE SUBMITTING COMMERCIAL INVOICE DATA
LOADING PORT BALAO TERMINAL, ESMERALDAS, ECUADOR
LOADING DATE MARCH 08/2012
COMMERCIAL INVOICE N° 0091067
REFERENCE N° EXPORTACION CUENTAS

- SH ESTADO AGIP OIL BLOQUE 10 (ORIENTE-SOTE)/46.063,83 BBLs
 - PETROAMAZONAS EP BLOQUE 21 (ORIENTE-SOTE)/66.666,67 BBLs
 - PETROAMAZONAS EP BLOQUE 18 (ORIENTE-SOTE)/229.048,62 BBLs
- AWARD FAX N° 27147-ICIN-COM-2011 DE DICIEMBRE 26/2011 (LOT 1)
TO THE ORDER OF UNIPEC ASIA COMPANY LIMITED

CONTRACT N°
CONSIGNEE
NET BARRELS
NET METRIC TONS
API
BS AND W % VOL
SULPHUR
DESTINATION

341,779,12
49,475,977
23,6
0,72994 %
1,46 %WT
ONE OR MORE SAFE PORT(S), USA

UNITARY PRICE/BARREL FOB ESMERALDAS ECUADOR ACCORDING FORMULA
IP + WTI (ARGUS HOUSTON PRICE) + DIFFERENTIAL + QUALITY ADJ

WTI	=	106,2360
DIFFERENTIAL (-)	*	1,8200
QUALITY ADJ API (-)	=	0,0600

UNITARY PRICE/BARREL, FOB ESMERALDAS ECUADOR, PAYABLE 30 LABOR DAYS AFTER B/L DATE
107,9960

TOTAL VALUE OF SHIPMENT = 36,910,777,84

PAYMENT DUE DATE EFFECTIVE APRIL 06/2012

VALUE MUST BE TRANSFERRED TO BANCO LATINOAMERICANO DE COMERCIO EXTERIOR BLADEX (SWIFT CODE BLAEPAPA), OF BANCO CENTRAL DEL ECUADOR (SWIFT CODE BCNEECGG) ACCOUNT N° 012501000017 INTERMEDIARY BANK IS JP MORGAN CHASE BANK (SWIFT CODE CHASUS33) ACCOUNT BLADEX AT JP MORGAN N° 93620822

NOTA: PRESENTE EMBARQUE CORRESPONDE A EXPORTACION CUENTAS

- SH ESTADO AGIP OIL BLOQUE 10 (ORIENTE-SOTE)/46.063,83 BBLs
- PETROAMAZONAS EP BLOQUE 21 (ORIENTE-SOTE)/66.666,67 BBLs
- PETROAMAZONAS EP BLOQUE 18 (ORIENTE-SOTE)/229.048,62 BBLs

COPIA ENTREGADA A:
ASAMBLEISTA CLEVER JIMENEZ
- 8 MAYO 2012
FECHA:

BEST REGARDS

NILSEN ARBAS SANDOVAL

00387

30

EXPORTACIONES DE CRUDO ORIENTE FEBRERO 2012

CRUDO	ORIENTE																		
FECHA B/L	COMPANIA COMPRADORA	B/T	TOTAL BARRILES	PROMEDIO WTI	DIFERENCIAL CONTRACTUAL	PREMIO CONTRACTUAL MAS	PREMIO CASTIGO API MAS/MENOS	PREMIO CASTIGO AZUFRE MAS/MENOS	PRECIO	VALOR TOTAL EMBARQUE									
03-feb-12	PETROCHINA	ZARUMA	345,000.00	98.104444	2.405000	0.525000		-0.004000	101.030444	34,855,503.18									
03-feb-12	PETROCHINA	ZARUMA	342,232.29	98.104444	2.405000	0.525000		-0.004000	101.030444	34,575,890.21									
06-feb-12	PETROCHINA	COTOPAXI	422,659.56	98.082222	2.405000	0.525000	0.030000		101.052222	42,710,687.69									
06-feb-12	UNIBEC ASIA CO. LTD.	ANTIPOLIS	377,735.89	97.6460	1.8200				99.4690	37,571,878.03									
07-feb-12	UNIBEC ASIA CO. LTD.	MAYA	377,510.43	98.3420	1.8200		-0.0300	-0.0040	100.1280	37,789,364.34									
05-feb-12	PETROCHINA	ALJALAA	361,269.66	99.314	2.405	0.510	-0.030	-0.004	102.195	36,919,982.90									
12-feb-12	PETROCHINA	ZARUMA	357,000.00	99.811	2.405	0.510	-0.004	-0.004	102.722	36,871,764.00									
12-feb-12	PETROCHINA	ZARUMA	356,703.42	99.81111	2.405000	0.745000	-0.004000	-0.004000	102.957111	36,726,153.61									
16-feb-12	PETROCHINA	PICHINCHA	357,000.00	103.068889	2.405000	0.745000	0.045000	-0.004000	106.259889	37,934,780.37									
16-feb-12	PETROCHINA	PICHINCHA	354,070.24	103.068889	2.405000	0.745000	0.045000	-0.004000	106.259889	37,623,464.40									
18-feb-12	UNIBEC ASIA CO. LTD.	MAYA	341,983.26	103.8940	1.0500		-0.0150	-0.0040	104.9250	35,882,583.66									
20-feb-12	UNIBEC ASIA CO. LTD.	INCA	341,613.52	103.8940	1.0500		-0.0450	-0.0040	104.8950	35,833,650.18									
22-feb-12	PETROCHINA	COTOPAXI	349,848.67	105.797778	2.405000	0.525000	-0.045000	-0.004000	108.662778	38,022,526.34									
23-feb-12	PETROCHINA	NEAPOLIS	323,791.64	106.383333	2.405000	0.745000	0.045000	-0.004000	109.574333	35,479,252.98									
25-feb-12	REPSOL YPF	CHIMBORAZO	341,619.82	107.7980	4.3000		-0.0150	-0.0040	112.0790	38,288,407.81									
27-feb-12	REPSOL YPF	MAYA	341,764.28	107.9560	4.3000		-0.0600	-0.0040	112.1920	38,343,218.10									

EXPORTACIONES DE CRUDO NAPO FEBRERO 2012

CRUDO	NAPO																		
FECHA B/L	COMPANIA COMPRADORA	B/T	TOTAL BARRILES	PROMEDIO WTI	DIFERENCIAL CONTRACTUAL	PREMIO CONTRACTUAL MAS	PREMIO CASTIGO API	PREMIO CASTIGO AZUFRE	PRECIO US\$/B.L.	TOTAL EMBARQUE US\$									
10-feb-12	PETROCHINA	ALJALAA	387,499.98	99.811111	-1.472500	0.745000	0.129130		99.212731	38,444,831.26									
12-feb-12	PETROCHINA	ANTIPOLIS	362,656.99	99.811111	-1.472500	0.525000	0.129130		98.982731	35,801,286.79									
14-feb-12	PETROCHINA	FEDOR	352,421.37	101.340000	-1.472500	0.525000	0.107600		100.000100	35,418,382.93									
20-feb-12	PETROCHINA	ZARUMA	332,000.00	104.302	-1.473	0.510	0.108		103.447	34,344,404.00									
20-feb-12	PETROCHINA	ZARUMA	330,340.58	104.302222	-1.472500	0.745000	0.107600		103.682322	34,260,478.39									
27-feb-12	PETROCHINA	FRONT FALCON	396,000.00	107.483333	-1.472500	0.745000	0.107600		106.873433	42,321,879.47									
27-feb-12	PETROCHINA	FRONT FALCON	378,000.00	107.483333	-1.472500	0.525000	0.107600		106.653433	40,314,897.67									
27-feb-12	PETROCHINA	FRONT FALCON	377,443.85	107.483333	-1.472500	0.525000	0.107600		106.653433	40,265,682.37									

FECHA: 20 MAR 2012
 ASAMBLEISTA CLEVER JIMENEZ
 COPIA ENTREGADA

CRUDO ORIENTE

EXPORTACIONES DE CRUDO ORIENTE MARZO 2012

FECHA BIT	COMPANIA COMPRADORA	DESTINO	TOTAL BARRILES	WTI	DIFERENCIAL CONTRACTUAL	PREMIO CONTRACTUAL MAS	PREMIO CASTIGO API MAS/MEGAS	PREMIO CASTIGO AZUFRE MAS/MEGAS	PRECIO	VALOR FINAL
02-mar-12	PETROCHINA	U.S WEST COAST	323,384.99	106.875556	2,405000	0,745000	0,090000	-	110,115556	35,609,717.98
06-mar-12	UNIPPEC ASIA COMPANY LIMITED	PANAMA	341,373.44	106,1720	1,8200	-	-0,0300	-	107,9520	36,855,359.33
06-mar-12	UNIPPEC ASIA COMPANY LIMITED	USA	341,778.12	106,2360	1,8200	-	-0,0500	-	107,9960	36,910,777.84

COPIA ENTREGADA A:
ASAMBLEISTA CLEVER JIMENEZ
20-MAR-2012

EXPORTACIONES DE CRUDO ORIENTE DICIEMBRE 2011

CRUDO ORIENTE										
FECHA BIL	COMPANIA COMPRADORA	BIT	TOTAL BARRILES	PROMEDIO WTI	DIFERENCIAL CONTRACTUAL	PREMIO CONTRACTUAL MAS	PREMIO CASTIGO API MASIMENOS	PREMIO CASTIGO AZUFRE MASIMENOS	PRECIO	VALOR TOTAL EMBARQUE
01-dic-11	ANCAP (*)	OVERSEAS REYNAR	362,325,06	100,4600	16,3950	0,5700	0,0300	-0,0040	117,4410	42.551.617,37
04-dic-11	PETROCHINA	ZARUMA	324,000,00	100,068889	7,205000	0,745000	0,075000	-0,004000	108,029889	35.001.664,04
04-dic-11	PETROCHINA	ZARUMA	324,236,90	100,068889	7,205000	0,745000	0,075000	-0,004000	108,029889	35.027.276,32
07-dic-11	PDVSA	CHANITAL	376,067,00	100,1020	5,6575	0,6500	0,0300	-0,004000	106,4395	40.028.383,45
09-dic-11	PETROCHINA	ALLALAA	393,600,67	98,582222	7,205000	0,525000	0,0300	-0,004000	106,308222	41.842.987,41
12-dic-11	PETROCHINA	AZTEC	439,223,33	97,733	7,205	0,510	0,0300	-0,004000	105,494	46.335.425,98
14-dic-11	PETROCHINA	ZARUMA	324,139,94	96,967778	7,205000	0,745000	0,075000	-0,004000	104,813778	33.877.089,73
14-dic-11	PETROCHINA	ZARUMA	376,000,00	96,567778	7,205000	0,525000	0,0300	-0,004000	104,293778	39.214.460,53
17-dic-11	PDVSA	CABO HELLAS	352,960,00	94,6900	5,6575	0,6500	0,0750	-0,004000	101,0725	35.674.549,60
18-dic-11	PDVSA	MAYA	376,250,00	94,6900	5,6575	0,6500	0,0750	-0,004000	101,0725	38.034.171,88
21-dic-11	PETROCHINA	PICHINCHA	342,000,00	97,453333	7,205000	0,525000	-0,045000	-0,004000	105,134333	35.955.941,89
21-dic-11	PETROCHINA	PICHINCHA	349,907,54	97,453333	7,205000	0,525000	-0,045000	-0,004000	105,134333	36.787.285,83
23-dic-11	ANCAP	AZTEC	379,575,51	99,7160	4,7000	0,6700	0,0300	-0,004000	105,1160	39.890.469,31
27-dic-11	PDVSA	OVERSEAS VISAYAS	372,267,00	99,8860	5,0575	0,6500	0,045	-0,004000	106,2385	39.549.087,66
28-dic-11	PETROCHINA	PICHINCHA	324,000,00	100,360	7,205	0,510	-0,060	-0,008	108,007	34.994.266,00
28-dic-11	PETROCHINA	PICHINCHA	322,852,51	100,360	7,205	0,510	-0,060	-0,008	108,007	34.978.338,05
30-dic-11	ANCAP	AZTEC	379,647,10	100,8040	4,7000	0,6700	-0,1500	-0,004	106,1550	40.300.800,97

(*) NOTA : CARGAMENTO DEL MES DE NOVIEMBRE 2011 (VENTANA DE CARGA NOV. 28 - 30/2011)

EXPORTACIONES DE CRUDO NAPO DICIEMBRE 2011

CRUDO NAPO										
FECHA BIL	COMPANIA COMPRADORA	9/T	TOTAL BARRILES	PROMEDIO WTI	DIFERENCIAL CONTRACTUAL	PREMIO CONTRACTUAL MAS	PREMIO CASTIGO API	PREMIO CASTIGO AZUFRE	PRECIO US\$B/L	TOTAL EMBARQUE US\$
06-dic-11	PETROCHINA	ALCADISIA	374,852,12	99,977778	3,280000	0,745000	0,172160		104,174938	39.050.196,38
06-dic-11	PETROCHINA	ALCADISIA	375,000,00	99,977778	3,280000	0,745000	0,172160		104,174938	39.065.601,75
09-dic-11	PETROCHINA	ALJALAA	363,641,20	98,582222	3,280000	0,745000	0,193680		102,800982	37.382.643,36
20-dic-11	PETROCHINA	MINDORO	352,910,35	96,963333	3,280000	0,525000	0,129120		100,897453	36.616.729,98
21-dic-11	PETROCHINA	AVQR	339,002,01	97,453333	3,280000	0,525000	0,172160		101,430483	34.385.141,00
28-dic-11	PETROCHINA	AMBA BHAVANEE	352,000,00	100,360000	3,280000	0,525000	0,172160		104,337160	36.631.017,48
29-dic-11	PETROCHINA	AMBA BHAVANEE	344,102,54	100,360000	3,280000	0,525000	0,172160		104,337160	35.902.881,77

FECHA: 20 MAR 2012
 GOPIA ENTREGADA A:
 ASAMBLEISTA CLEVER JIMENEZ

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EXPORTACIONES DE CRUDO ORIENTE ENERO 2012

CRUDO ORIENTE													
FECHA B/L	COMPANIA COMPRADORA	B/T	TOTAL BARRILES	PROMEDIO WTI	DIFERENCIAL CONTRACTUAL	PREMIO CONTRACTUAL MAS	PREMIO CASTIGO API	PREMIO CASTIGO AZUFRE	PRECIO US\$/B	TOTAL EMBARQUE			
04-ene-12	PETROCHINA	PICHINCHA	353.000,00	101,216566	0,242857	0,526000	-0,030000	-0,004000	101,649413	35.998.142,79			
04-ene-12	PETROCHINA	PICHINCHA	349.743,54	101,215566	0,242857	0,525000	-0,030000	-0,004000	101,649413	35.654.148,09			
07-ene-12	PROVSA	OVERSEAS ROSEMAR	371.052,00	102,1720	0,6675	0,6500	0,0300		101,60095	38.407.406,99			
07-ene-12	PETROCHINA	ALJALAA	369.528,77	101,322222	0,242857	0,745000	-0,045000	-0,004000	102,261079	37.788.410,74			
10-ene-12	UNIPPEC ASIA CO. LTD.(1)	ADELE MARINA RIZZO	360.000,00	101,016000	1,820000		0,015000	-0,004000	102,847000	37.024.020,00			
10-ene-12	UNIPPEC ASIA CO. LTD.(1)	ADELE MARINA RIZZO	304.263,02	101,016000	1,820000		0,015000	-0,004000	102,847000	31.291.610,35			
12-ene-12	PETROCHINA	CARMEL	353.000,00	100,607778	0,242857	0,525000	0,030000		101,405635	35.796.189,16			
12-ene-12	PETROCHINA	CARMEL	353.997,05	100,607778	0,242857	0,525000	0,030000		101,405635	35.897.195,08			
13-ene-12	PROVSA	GULF PEARL	307.252,00	99,9940	0,6675	0,6500	0,1809	0,004	101,405635	31.161.622,65			
13-ene-12	PETROCHINA	OVERSEAS PALAWAN	395.516,57	100,263333	0,242857	0,745000	-0,045000		101,206190	40.028.726,13			
14-ene-12	UNIPPEC ASIA CO. LTD.(2)	ANTIPOLIS	377.278,94	99,994000	1,050000	0,745000	0,045000	-0,004000	101,089000	38.138.740,77			
17-ene-12	PETROCHINA	OVERSEAS SILVERMAR	439.874,98	100,071111	0,242857	0,745000			101,054968	44.461.652,03			
18-ene-12	PETROCHINA	OVERSEAS REYMAR	351.271,43	98,542222	0,242857	0,745000	-0,015000	-0,004000	100,611079	35.306.670,48			
20-ene-12	UNIPPEC ASIA CO. LTD.(2)	WORLD HARMONY	377.676,03	99,5940	1,0500	0,745000	0,0300		100,6740	38.022.066,97			
21-ene-12	ANCAP	COTOPAXI	365.776,75	99,5940	-0,5850	0,6700	-0,0300		99,6480	36.449.297,38			
24-ene-12	ANCAP	NEAPOLIS	358.387,76	99,2180	-0,5850	0,6700	0,0450		99,6480	35.006.107,18			
25-ene-12	ANCAP	BAHAWAS SPIRIT	361.000,00	99,4380	-0,5850	0,6700			99,6230	35.937.803,00			
25-ene-12	ANCAP	BAHAWAS SPIRIT	359.582,99	99,4380	-0,5850	0,6700			99,6230	33.998.794,81			
27-ene-12	PETROCHINA	AVOR	363.838,23	98,713333	0,242857	0,745000			99,701190	36.275.104,60			
28-ene-02	REPSOL YPF TRADING	OVERSEAS PEARLMAR	377.680,87	99,1840			0,0150		103,4890	39.088.456,34			
30-ene-02	REPSOL YPF TRADING	OVERSEAS LUZON	377.967,00	98,8260	4,3000		0,0300		103,1660	38.989.563,86			

EXPORTACIONES DE CRUDO NAPO ENERO 2012

CRUDO NAPO													
FECHA B/L	COMPANIA COMPRADORA	B/T	TOTAL BARRILES	PROMEDIO WTI	DIFERENCIAL CONTRACTUAL	PREMIO CONTRACTUAL MAS	PREMIO CASTIGO API	PREMIO CASTIGO AZUFRE	PRECIO US\$/B	TOTAL EMBARQUE			
04-ene-12	PETROCHINA	FRONT FALCON	358.000,00	101,216566	-3,519048	0,746000	0,129120		98,670626	35.091.143,87			
04-ene-12	PETROCHINA	FRONT FALCON	358.000,00	101,215566	-3,519048	0,745000	0,129120		98,670626	35.091.143,87			
04-ene-12	PETROCHINA	FRONT FALCON	358.002,80	101,216566	-3,519048	0,745000	0,129120		98,670626	36.170.278,07			
04-ene-12	PETROCHINA	ALJALAA	377.584,64	101,322	-3,519	0,510	0,108		98,421	37.152.257,85			
14-ene-12	PETROCHINA	GENMAR HOPE	356.000,00	100,2813	-3,519	0,510	0,022		97,276	34.630.269,90			
14-ene-12	PETROCHINA	GENMAR HOPE	69.000,00	100,263333	-3,519048	0,526000	0,021620		97,290805	6.713.066,65			
14-ene-12	PETROCHINA	GENMAR HOPE	271.000,00	100,263333	-3,519048	0,526000	0,021620		97,290805	26.660.389,77			
06-ene-12	PETROCHINA	FRONT FALCON	360.000,00	100,263333	-3,519048	0,526000	0,021620		97,290805	33.246.877,82			
06-ene-12	PETROCHINA	FRONT FALCON	356.640,25	98,9487	-3,519	0,510	0,108		98,048	34.676.660,00			
14-ene-12	PETROCHINA	FRONT FALCON	396.000,00	98,948667	-3,518048	0,746000	0,107600		98,280219	38.092.129,92			
20-ene-12	PETROCHINA	AVOR	343.890,34	98,713333	-3,519048	0,746000	0,107600		98,280219	38.120.506,72			
29-ene-12	PETROCHINA	HIS CARMEN	360.000,00	98,713333	-3,519048	0,526000	0,107600		95,626886	33.010.206,96			
29-ene-12	PETROCHINA	HIS CARMEN	347.923,22	98,713333	-3,519048	0,526000	0,107600		95,626886	33.639.409,76			